



Training Consultancy

RTO 31888 | CRICOS 04071H

BSB40320
Certificate IV in
Entrepreneurship
and New Business

Your first choice training provider for quality training and education designed for an industry ready workforce

Study your Way with DP Training

[View Course Webpage](#) >

RTO Code - 31888



NATIONALLY RECOGNISED
TRAINING

Why Choose DP Training

DP Training forges partnerships Australia-wide to provide high-quality, accessible training and education programs in specific areas of the Vocational Education and Training (VET) sector to persons wanting to enter the workforce, to individuals wanting to retrain and continually upskill and to employers wanting to improve existing workers' skills.

SMEs Business Industry Insights

The business industry is one of the biggest industries in Australia. 2,375,753 businesses were active (30 June 2019). 4.8 million people work for small businesses out of a total of 10.5 million employed, totalling around 45.7 % of Australia's workforce. Medium Enterprises made up 24.3% of the total. Small businesses contributed on average 38.4% to the country's GDP

Industry Snapshot



Small and Medium-sized companies in Australia



Course Information

This qualification reflects the role of individuals establishing or operating a business providing self-employment, as well as those establishing a new venture as part of a larger organisation. These individuals use well-developed skills and a broad knowledge base to solve a range of unpredictable problems and analyse and evaluate information from a variety of sources. They may provide leadership and guidance to others and have responsibility for the output of others.

What does the course cover?

By pursuing this qualification, you will learn industry skills such as how to

- Plan finances for new business ventures
- Research and develop business plans
- Unlock the entrepreneur inside you
- Build and maintain business relationships
- Communication skills
- Establish legal and risk management requirements for new business ventures

Key Benefits

Nationally Recognised

The course is nationally recognised under the Australian Qualifications Framework, so you can use it as a pathway to university qualifications around Australia. When you choose DP Training, for your career development you only move forward. You can start with these qualifications to build career opportunities and a pathway towards Tertiary Education.

Job Ready Training

At DP Training you get the opportunity to undertake practical-based learning and hands on experience via workplace-driven course content.

Entry Requirements

The target learners for this course must:

- Be over 15 years of age, and no longer attending secondary school
- Undertake Language, Literacy and Numeracy (LLN) Skills Indicator assessment questionnaire
- Have technological skills to undertake computer/online work and have access to a computer and software with the following minimum specifications
- Adobe Acrobat Reader/Adobe Flash Player and up-to-date internet browser.

Job outcomes

After the completion of this course, you will be ready to take on a variety of job roles within the industry -

- Small business owner
- Small business manager
- Small business employee
- Project coordinator

Course Duration



12 months

Enrolment Requirements

To enrol in this course, you must provide-

- Proof of ID: Colour copy of Passport or Driver's Licence.
- Unique Student Identification Number (USI)
- Colour copy of Certificates and Statement Results for any previously attained or partially completed qualifications completed in or recognised in Australia.

Study Options

This course is delivered via our DP Learning@Home Program offering a blend of

- Online (Self-Paced)
- Blended
- Block or day release for apprentices
- Recognition of Prior Learning (RPL)
- A combination of the above

Course Delivery

Online (Self-Paced)

- Rolling intake, start anytime!
- Online delivery for 10 units of competency
- Trainers/Assessors are available to support you through email and/or telephone contact.
- The opportunity to attend weekly trainer-led study support sessions via Zoom for the duration of your course
- Self-paced (up to 12 months to complete)
- Office/business workplace, or for students who do not have access to office/business workplace, DP training offers a business/office classroom simulated environment at DP training locations



RPL Delivery

- Designed for existing workers who are able to demonstrate that they have acquired the required knowledge and skills specified in the training package through formal, non-formal and informal learning
- If you consider yourself to already have the knowledge and skills for the qualification, any person currently working in the industry has the opportunity to apply for the Recognition of Prior Learning (RPL) assessment-only pathway

Take a 60-second Skill Assessment Check Now to determine your eligibility for RPL.



Course Structure

This qualification is made up of 10 units of competency (4 core, 6 elective) which reflect the needs of industry.

Unit code	Unit Name
BSBESB401	Research and develop business plans
BSBESB402	Establish legal and risk management requirements of new business ventures
BSBESB403	Plan finances for new business ventures
BSBESB404	Market new business ventures
BSBESB406	Establish operational strategies and procedures for new business ventures
BSBESB405	Manage compliance for small businesses
BSBOPS404	Implement customer service strategies
BSBXTW401	Lead and facilitate a team
BSBOPS401	Coordinate business resources
BSBHRM415	Coordinate recruitment and onboarding

**Students are required to complete all units listed. The course is expected to be completed in a maximum of twelve months. To attain the certificate all assessments and office/business workplace environment hours are required to be completed.*



Our Campus

Online Delivery Nationally

DP Training Campus

- Brisbane – 162 Abbotsford Road, Bowen Hills QLD 4006
- Gold Coast – Level 4, Suite 403, 89 Scarborough Street Southport QLD 4215



WHY STUDY WITH DP TRAINING

When you choose DP Training you choose career growth, stability, and success!

83.9%

**Students
Recommended
DP Training**

92.2%

**Overall Student
Satisfaction
Rate**

92.1%

**Graduate
Employability
Rate**



Course Fee

*Full Fee for Service: \$2450

RPL Assessment – total assessment fee \$1500, then if applicable, \$100 per unit of gap training capped at 10 units.

*Refer to the Domestic Student Policies Page for full fees policy and procedures - <https://www.dptraining.com.au/domestic-student-policies/>

Funding

Government funding assists students by subsidising their tuition fees. Funding varies between State / Territories, and students are required to meet eligibility requirements. Find out what types of Government funding or incentives might be available to you in your area by checking your eligibility here - <https://www.dptraining.com.au/government-funded-training/>



We are excited to hear from you

Commence your BSB40320 Certificate IV in Entrepreneurship and New Business today to take the next step forward in your career.



To discuss the course that's right for you call
1300 130 487



To find out more information email
info@dptrainingconsultancy.com



To enrol, visit our website
www.dptraining.com.au/

